



M365 ADOPTION & CHANGE MANAGEMENT

sepago. making people love it.

The way we work has **changed fundamentally**. A lot of organizations moved to **working from home** at least partially. For IT departments, this meant completely new requirements in **building a secure modern workplace** to enable business continuity.

One of the biggest problems was that communication has completely changed internally and externally. It's a big challenge that almost every department has to **work from home** with **new collaboration tools**. In the **best-case scenario**, your company has already been working with **remote tools** and it's just become the **main communication channel**, but often it needs to be completely reimplemented.

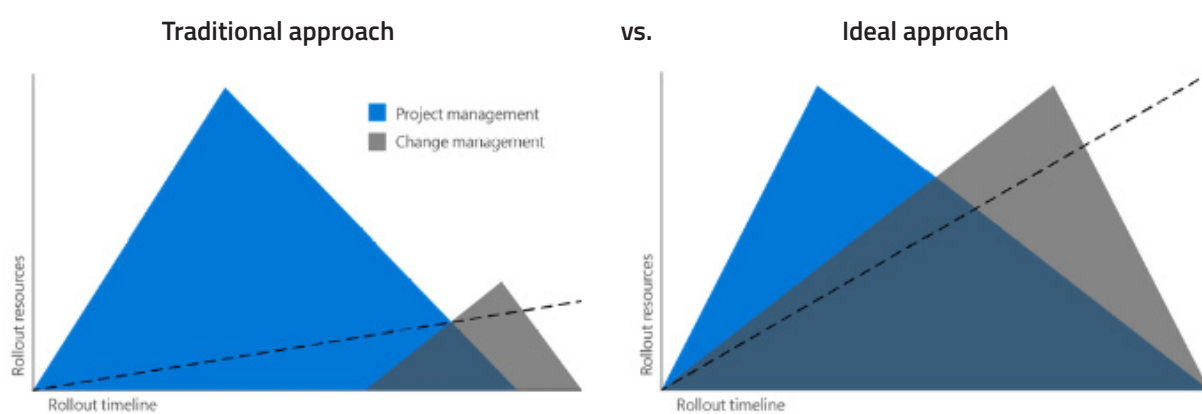
And we as sepago have made it our challenge to provide the expertise for a necessary cultural change in your company. **Specializing in Microsoft Modern Workplace**, we have been accompanying our customers for many years in providing **high-performance tools** to enable decentralized work.



Adoption & Change Teams/ M365

1. Project Sponsor Interview
2. Collaboration Vision
3. Use Cases & Roll-out staging
4. KPI Plan, ROI & Feedback survey
5. Development Principles of Cooperation end-user
6. Create & Implement Communication & training plan end-user
7. Multipliers Teams competencies program
8. Management Onboarding-Workshops

Our experience shows that the **technological introduction of Office 365** works more smoothly and the products are used more efficiently if users are focused on the applications relevant to them in context from the start.



Here it makes sense to find people with different roles from different departments. The goal is to continuously accompany the **change process**. A holistic view with employees from all departments and hierarchy levels ensures greater acceptance regarding the introduction of Microsoft 365 solutions. **As a Microsoft Gold Partner**, we take care of the organizational rollout of **Microsoft 365 solutions – from Endpoint Management to advanced security workloads**. IT departments that rely heavily on the introduction of digital collaboration achieve increased employee satisfaction and greater productivity. Through our offering, the new software is better utilized and makes less work for IT.

And why you should choose sepago as your partner speaks for itself.

We stand for lively and individually elaborated workshops and concepts at your site or remotely. Based on modern concepts and methods, we accompany you in the practical implementation. Our team consists of an interdisciplinary mix of consultants with experience in organizational development and digital natives.

Features of accompaniment

- Iterative and agile project execution
- Focus: Psychology of change with experimental experiments
- Experiential and dynamic workshops
- Multiplier approach
- Interdisciplinary team: digital management, business psychologist, HR department and IT global admin

Added value

- Increase in revenue compared to conventional collaboration
- Increase active usage of Office 365 through a better understanding of the products and new forms of collaboration
- Efficient roll-out management through the use of internal multipliers

Targets

- Tailored roll-out management
- Development of collaboration and communication principles
- Activation of employees
- Framework parameters of the New Way of Working
- Stakeholder Plan
- Metrics Plan



"The introduction of digital collaboration tools such as Microsoft Teams increases employee satisfaction and increases productivity. Our offer makes better use of the new software and does less work for IT!"

Tilmann Sies – sepago IT Transformation Consultant



PLEASE CONTACT US

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